

Buy (old: Buy)

Price target: EUR 23.00 (old: EUR 23.00)

Price:	EUR 14.96	Next result:	AGM 03.06.16
Bloomberg:	MUX GR	Market cap:	EUR 230.9 m
Reuters:	MUXG.BE	Enterprise Value:	EUR 273.3 m

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Torben Teichler
Analyst

torben.teichler@ha-research.de
Tel.: +49 40 414 3885 74

Q1 figures: Sound start into the year

Mutares reported Q1 sales & solid EBITDA in a trading statement yesterday and indicated that M&A activity should pick up going forward.

mutares AG	Q1 16	Q1 16 est	Q1 15	yoy	Q4 15	qoq
Sales	152.8	160.0	169.9	-10.1%	208.5	-26.7%
EBITDA	4.4	4.4	4.2	4.8%	20.7	-78.7%
EBITDA margin	2.9%	2.8%	2.5%	+ 0.4 pp	9.9%	- 7.0 pp

Source: company data, H&A

Q1 sales came down by 10.1% yoy to € 153m which was expected (H&A: € 160m). This was driven by the deconsolidation of Pixmania and Suir (together >€ 60m in Q1) which was however partly offset by the consolidation of Zanders as well as Norsilk (H&A: ~€ 50m) as well as solid organic growth at STS, Elastomer and A+F.

Q1 EBITDA increased by 4.8% yoy to € 4.4m and thus met expectations (H&A: € 4.4m). This was mainly driven by economies of scale at major portfolio companies, restructuring benefits at STS and A+F as well as goodwill releases which partly offset restructuring expenses.

Outlook: Management highlighted that the **current M&A pipeline is well filled** and expects several acquisitions this year which should drive further value creation for shareholders. Moreover, the **potential tender win for the North Stream Project opens attractive strategic opportunities** such as a cooperation or sale of Eupec.

North Stream: The announcement of Europipe (Salzgitter) that it received the order for 44% of the pipes for the North Stream project provides great confidence that Eupec will win the coating tender (~€ 600m sales at ~10% EBITDA margin). A final decision is due in July. Main reasons are 1) Eupec owns the only facility at the Baltic Sea to conduct such a project, 2) it has a great reference as the sole supplier in the last project, and 3) 44% of pipes will be delivered over land directly to the German shores of the Baltic Sea.

Overall, **Q1 figures provide confidence that mutares' portfolio is well on track** and the dividend yield of 4% underscores the share's attractive valuation. Moreover, **news flow on North Stream should provide a good catalyst** for the stock going forward. **BUY** with a **PT of € 23** based on NAV.

Y/E 31.12 (EUR m)	2012	2013	2014	2015	2016E	2017E	2018E
Sales	301.2	347.0	648.1	683.8	690.3	696.5	710.4
Sales growth	89 %	15 %	87 %	6 %	1 %	1 %	2 %
EBITDA	22.4	5.9	30.9	39.9	34.0	36.4	37.8
EBIT	14.1	-4.5	15.5	19.6	17.0	19.4	20.0
Net income	9.5	-7.9	8.5	7.9	11.5	12.0	12.5
Net debt	-39.5	-19.2	-42.0	-46.1	-28.7	-26.2	-32.4
Net gearing	-49.4 %	-32.9 %	-51.5 %	-37.0 %	-34.1 %	-35.4 %	-49.4 %
Net Debt/EBITDA	0.0	0.0	0.0	0.0	0.0	0.0	0.0
EPS pro forma	0.78	-0.65	0.61	0.51	0.75	0.78	0.81
CPS	-1.02	-2.76	-4.73	-3.90	-0.09	0.09	0.59
DPS	0.34	1.67	0.78	0.60	0.25	0.25	0.25
Dividend yield	2.3 %	11.1 %	5.2 %	4.0 %	1.7 %	1.7 %	1.7 %
Gross profit margin	54.0 %	41.9 %	35.5 %	33.3 %	36.5 %	36.5 %	36.5 %
EBITDA margin	7.4 %	1.7 %	4.8 %	5.8 %	4.9 %	5.2 %	5.3 %
EBIT margin	4.7 %	-1.3 %	2.4 %	2.9 %	2.5 %	2.8 %	2.8 %
ROCE	9.8 %	-2.5 %	7.8 %	7.5 %	6.0 %	7.3 %	7.8 %
EV/sales	0.5	0.5	0.3	0.4	0.4	0.4	0.4
EV/EBITDA	7.1	28.5	5.4	6.3	8.0	7.7	7.2
EV/EBIT	11.2	-37.2	10.8	12.9	16.1	14.4	13.7
PER	19.1	-23.1	24.7	29.1	20.1	19.2	18.5
Adjusted FCF yield	8.1 %	-2.4 %	10.0 %	9.1 %	5.5 %	5.6 %	5.2 %

Source: Company data, Hauck & Aufhäuser Close price as of: 10.05.2016



Source: Company data, Hauck & Aufhäuser

High/low 52 weeks: 21.54 / 13.81

Price/Book Ratio: 2.7

Relative performance (SDAX):

3 months -23.5 %

6 months -14.8 %

12 months -11.4 %

Changes in estimates

		Sales	EBIT	EPS
2016	old:	690.3	17.0	0.75
	Δ	-	-	-
2017	old:	696.5	19.4	0.78
	Δ	-	-	-

Key share data:

Number of shares: (in m pcs) 15.4

Authorised capital: (in € m) 7.0

Book value per share: (in €) 5.5

Ø trading volume: (12 months) 5,400

Major shareholders:

Founders 60.0 %

Free Float 40.0 %

Company description:

mutares AG is a turnaround investor focussed on generating a return on its investment through the purchase of underperforming corporate spin offs, their operational turnaround and subsequent sale.

Financials

Profit and loss (EUR m)	2012	2013	2014	2015	2016E	2017E	2018E
Net sales	301.2	347.0	648.1	683.8	690.3	696.5	710.4
<i>Sales growth</i>	89.1 %	15.2 %	86.8 %	5.5 %	0.9 %	0.9 %	2.0 %
Increase/decrease in finished goods and work-in-process	0.1	15.2	-1.4	-28.5	0.0	0.0	0.0
Total sales	301.3	362.2	646.6	655.4	690.3	696.5	710.4
Other operating income	52.8	40.2	74.7	92.8	55.2	55.7	56.8
Material expenses	138.7	210.3	417.1	437.3	438.3	442.3	451.1
Personnel expenses	90.1	106.5	156.7	151.9	158.8	156.7	159.1
Other operating expenses	103.0	79.7	116.6	119.0	114.4	116.8	119.2
Total operating expenses	279.0	356.3	615.7	615.5	656.3	660.1	672.6
EBITDA	22.4	5.9	30.9	39.9	34.0	36.4	37.8
Depreciation	8.3	10.4	15.4	20.3	17.0	17.0	17.9
EBITA	14.1	-4.5	15.5	19.6	17.0	19.4	20.0
Amortisation of goodwill	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Amortisation of intangible assets	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Impairment charges	0.0	0.0	0.0	0.0	0.0	0.0	0.0
EBIT	14.1	-4.5	15.5	19.6	17.0	19.4	20.0
Interest income	0.2	1.0	0.1	0.2	0.6	0.6	0.6
Interest expenses	1.1	1.8	2.5	7.9	2.3	2.8	2.8
Other financial result	0.0	0.6	0.0	0.0	0.0	0.0	0.0
Financial result	-0.9	-1.4	-2.4	-7.7	-1.6	-2.2	-2.2
Recurring pretax income from continuing operations	13.2	-6.0	13.1	11.9	15.4	17.2	17.8
Extraordinary income/loss	-2.7	-0.2	0.0	0.0	0.0	0.0	0.0
Earnings before taxes	10.5	-6.1	13.1	11.9	15.4	17.2	17.8
Taxes	1.0	1.8	4.6	5.1	3.8	5.2	5.3
Net income from continuing operations	9.5	-7.9	8.5	6.8	11.5	12.0	12.5
Result from discontinued operations (net of tax)	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net income	9.5	-7.9	8.5	6.8	11.5	12.0	12.5
Minority interest	0.0	0.0	0.0	-1.1	0.0	0.0	0.0
Net income (net of minority interest)	9.5	-7.9	8.5	7.9	11.5	12.0	12.5
Average number of shares	12.2	12.2	14.0	15.4	15.4	15.4	15.4
EPS reported	0.78	-0.65	0.61	0.51	0.75	0.78	0.81

Profit and loss (common size)	2012	2013	2014	2015	2016E	2017E	2018E
Net sales	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %
Increase/decrease in finished goods and work-in-process	0.0 %	4.4 %	-0.2 %	-4.2 %	0.0 %	0.0 %	0.0 %
Total sales	100.0 %	104.4 %	99.8 %	95.8 %	100.0 %	100.0 %	100.0 %
Other operating income	17.5 %	11.6 %	11.5 %	13.6 %	8.0 %	8.0 %	8.0 %
Material expenses	46.0 %	60.6 %	64.4 %	63.9 %	63.5 %	63.5 %	63.5 %
Personnel expenses	29.9 %	30.7 %	24.2 %	22.2 %	23.0 %	22.5 %	22.4 %
Other operating expenses	34.2 %	23.0 %	18.0 %	17.4 %	16.6 %	16.8 %	16.8 %
Total operating expenses	92.6 %	102.7 %	95.0 %	90.0 %	95.1 %	94.8 %	94.7 %
EBITDA	7.4 %	1.7 %	4.8 %	5.8 %	4.9 %	5.2 %	5.3 %
Depreciation	2.7 %	3.0 %	2.4 %	3.0 %	2.5 %	2.4 %	2.5 %
EBITA	4.7 %	-1.3 %	2.4 %	2.9 %	2.5 %	2.8 %	2.8 %
Amortisation of goodwill	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Amortisation of intangible assets	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Impairment charges	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
EBIT	4.7 %	-1.3 %	2.4 %	2.9 %	2.5 %	2.8 %	2.8 %
Interest income	0.1 %	0.3 %	0.0 %	0.0 %	0.1 %	0.1 %	0.1 %
Interest expenses	0.4 %	0.5 %	0.4 %	1.2 %	0.3 %	0.4 %	0.4 %
Other financial result	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Financial result	-0.3 %	-0.4 %	-0.4 %	-1.1 %	-0.2 %	-0.3 %	-0.3 %
Recurring pretax income from continuing operations	4.4 %	-1.7 %	2.0 %	1.7 %	2.2 %	2.5 %	2.5 %
Extraordinary income/loss	-0.9 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Earnings before taxes	3.5 %	-1.8 %	2.0 %	1.7 %	2.2 %	2.5 %	2.5 %
Tax rate	9.3 %	-28.8 %	35.1 %	43.0 %	25.0 %	30.0 %	30.0 %
Net income from continuing operations	3.2 %	-2.3 %	1.3 %	1.0 %	1.7 %	1.7 %	1.8 %
Income from discontinued operations (net of tax)	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Net income	3.2 %	-2.3 %	1.3 %	1.0 %	1.7 %	1.7 %	1.8 %
Minority interest	0.0 %	0.0 %	0.0 %	-0.2 %	0.0 %	0.0 %	0.0 %
Net income (net of minority interest)	3.2 %	-2.3 %	1.3 %	1.2 %	1.7 %	1.7 %	1.8 %

Source: Company data, Hauck & Aufhäuser

Balance sheet (EUR m)	2012	2013	2014	2015	2016E	2017E	2018E
Intangible assets	4.0	2.3	8.9	5.1	5.1	5.1	5.1
Property, plant and equipment	47.1	31.6	45.8	81.9	80.9	79.9	62.0
Financial assets	2.0	1.1	0.9	0.6	0.6	0.6	0.6
FIXED ASSETS	53.1	35.0	55.6	87.5	86.5	85.5	67.7
Inventories	75.7	82.5	93.9	112.1	90.8	91.6	93.5
Accounts receivable	102.5	133.9	175.8	143.2	170.2	167.9	171.3
Other current assets	15.0	32.8	0.0	0.1	0.1	0.1	0.1
Liquid assets	52.4	47.7	74.3	81.2	63.8	61.3	67.5
Deferred taxes	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Deferred charges and prepaid expenses	2.6	2.1	3.4	2.7	2.8	2.8	2.8
CURRENT ASSETS	248.2	299.0	347.4	339.2	327.7	323.7	335.1
TOTAL ASSETS	301.3	334.0	403.0	426.8	414.2	409.3	402.8
SHAREHOLDERS EQUITY	79.9	58.4	81.5	124.7	84.2	74.0	65.6
MINORITY INTEREST	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Long-term debt	12.9	28.5	32.3	35.1	35.1	35.1	35.1
Provisions for pensions and similar obligations	15.4	2.1	0.0	67.8	71.2	74.7	74.7
Other provisions	84.6	85.7	107.9	73.5	77.0	77.0	77.0
Non-current liabilities	113.0	116.3	140.2	176.3	183.3	186.8	186.8
short-term liabilities to banks	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Accounts payable	54.8	66.9	104.9	75.3	94.6	95.4	97.3
Advance payments received on orders	14.3	41.8	34.2	11.8	12.8	12.8	12.8
Other liabilities (incl. from lease and rental contracts)	36.8	49.2	41.0	37.9	38.6	39.4	39.4
Deferred taxes	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Deferred income	2.6	1.5	1.2	0.7	0.8	0.8	0.8
Current liabilities	108.5	159.3	181.3	125.7	146.8	148.4	150.3
TOTAL LIABILITIES AND SHAREHOLDERS EQUITY	301.3	334.0	403.0	426.8	414.2	409.3	402.8

Balance sheet (common size)	2012	2013	2014	2015	2016E	2017E	2018E
Intangible assets	1.3 %	0.7 %	2.2 %	1.2 %	1.2 %	1.2 %	1.3 %
Property, plant and equipment	15.6 %	9.5 %	11.4 %	19.2 %	19.5 %	19.5 %	15.4 %
Financial assets	0.6 %	0.3 %	0.2 %	0.1 %	0.1 %	0.1 %	0.1 %
FIXED ASSETS	17.6 %	10.5 %	13.8 %	20.5 %	20.9 %	20.9 %	16.8 %
Inventories	25.1 %	24.7 %	23.3 %	26.3 %	21.9 %	22.4 %	23.2 %
Accounts receivable	34.0 %	40.1 %	43.6 %	33.6 %	41.1 %	41.0 %	42.5 %
Other current assets	5.0 %	9.8 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Liquid assets	17.4 %	14.3 %	18.4 %	19.0 %	15.4 %	15.0 %	16.8 %
Deferred taxes	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Deferred charges and prepaid expenses	0.9 %	0.6 %	0.9 %	0.6 %	0.7 %	0.7 %	0.7 %
CURRENT ASSETS	82.4 %	89.5 %	86.2 %	79.5 %	79.1 %	79.1 %	83.2 %
TOTAL ASSETS	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %
SHAREHOLDERS EQUITY	26.5 %	17.5 %	20.2 %	29.2 %	20.3 %	18.1 %	16.3 %
MINORITY INTEREST	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Long-term debt	4.3 %	8.5 %	8.0 %	8.2 %	8.5 %	8.6 %	8.7 %
Provisions for pensions and similar obligations	5.1 %	0.6 %	0.0 %	15.9 %	17.2 %	18.3 %	18.6 %
Other provisions	28.1 %	25.7 %	26.8 %	17.2 %	18.6 %	18.8 %	19.1 %
Non-current liabilities	37.5 %	34.8 %	34.8 %	41.3 %	44.2 %	45.6 %	46.4 %
short-term liabilities to banks	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Accounts payable	18.2 %	20.0 %	26.0 %	17.6 %	22.8 %	23.3 %	24.2 %
Advance payments received on orders	4.7 %	12.5 %	8.5 %	2.8 %	3.1 %	3.1 %	3.2 %
Other liabilities (incl. from lease and rental contracts)	12.2 %	14.7 %	10.2 %	8.9 %	9.3 %	9.6 %	9.8 %
Deferred taxes	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Deferred income	0.9 %	0.4 %	0.3 %	0.2 %	0.2 %	0.2 %	0.2 %
Current liabilities	36.0 %	47.7 %	45.0 %	29.5 %	35.4 %	36.3 %	37.3 %
TOTAL LIABILITIES AND SHAREHOLDERS EQUITY	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %

Source: Company data, Hauck & Aufhäuser

Cash flow statement (EUR m)	2012	2013	2014	2015	2016E	2017E	2018E
Net profit/loss	9.5	-7.9	8.5	6.8	11.5	12.0	12.5
Depreciation of fixed assets (incl. leases)	8.3	10.4	15.4	20.3	17.0	17.0	17.9
Amortisation of goodwill	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Amortisation of intangible assets	3.8	0.4	0.0	0.0	0.0	0.0	0.0
Others	-11.5	-31.2	-68.2	-100.6	-28.5	-15.0	0.0
Cash flow from operations before changes in w/c	10.0	-28.2	-44.3	-73.6	0.0	14.0	30.3
Increase/decrease in inventory	66.1	-14.6	61.5	95.1	21.3	-0.8	-1.8
Increase/decrease in accounts receivable	0.0	0.0	0.0	0.0	-27.0	2.3	-3.4
Increase/decrease in accounts payable	-80.3	20.1	-70.8	-77.3	19.3	0.9	1.9
Increase/decrease in other working capital positions	0.0	0.0	-0.9	10.5	0.0	0.0	0.0
Increase/decrease in working capital	-14.2	5.5	-10.2	28.3	13.5	2.3	-3.3
Cash flow from operating activities	-4.1	-22.7	-54.5	-45.3	13.6	16.4	27.0
CAPEX	9.0	10.7	16.6	9.8	15.0	15.0	17.0
Payments for acquisitions	0.0	0.0	-85.5	-50.9	0.0	0.0	0.0
Financial investments	0.3	0.5	0.2	0.0	0.0	0.0	0.0
Income from asset disposals	33.3	23.9	4.4	-6.5	0.0	0.0	0.0
Cash flow from investing activities	24.0	12.7	73.0	34.5	-15.0	-15.0	-17.0
Cash flow before financing	19.9	-10.0	18.6	-10.8	-1.4	1.4	10.0
Increase/decrease in debt position	11.0	8.0	2.0	0.6	0.0	0.0	0.0
Purchase of own shares	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Capital measures	0.0	0.0	25.0	24.6	0.0	0.0	0.0
Dividends paid	0.7	4.1	20.3	11.0	9.3	3.9	3.9
Others	0.0	0.0	0.0	-1.5	0.0	0.0	0.0
Effects of exchange rate changes on cash	-0.2	0.0	-0.5	2.8	0.0	0.0	0.0
Cash flow from financing activities	10.3	3.9	6.6	12.6	-9.3	-3.9	-3.9
Increase/decrease in liquid assets	30.0	-6.1	24.7	4.7	-10.7	-2.5	6.2
Liquid assets at end of period	51.2	45.1	69.8	74.5	63.8	61.3	67.5

Source: Company data, Hauck & Aufhäuser

Regional split (EUR m)	2012	2013	2014	2015	2016E	2017E	2018E
Domestic	0.0	0.0	0.0	0.0	0.0	0.0	0.0
yoy change	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Rest of Europe	0.0	0.0	0.0	0.0	0.0	0.0	0.0
yoy change	n/a	n/a	n/a	n/a	n/a	n/a	n/a
NAFTA	0.0	0.0	0.0	0.0	0.0	0.0	0.0
yoy change	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Asia Pacific	0.0	0.0	0.0	0.0	0.0	0.0	0.0
yoy change	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Rest of world	0.0	0.0	0.0	0.0	0.0	0.0	0.0
yoy change	n/a	n/a	n/a	n/a	n/a	n/a	n/a
TTL	0.0	0.0	0.0	0.0	0.0	0.0	0.0
yoy change	n/a	n/a	n/a	n/a	n/a	n/a	n/a

Source: Company data, Hauck & Aufhäuser

Key ratios (EUR m)	2012	2013	2014	2015	2016E	2017E	2018E
P&L growth analysis							
Sales growth	89.1 %	15.2 %	86.8 %	5.5 %	0.9 %	0.9 %	2.0 %
EBITDA growth	21.0 %	-73.6 %	424.0 %	28.9 %	-14.7 %	7.1 %	4.0 %
EBIT growth	11.6 %	-132.1 %	-443.4 %	26.4 %	-13.3 %	14.2 %	3.0 %
EPS growth	10.1 %	-182.8 %	-193.7 %	-15.1 %	45.0 %	4.6 %	3.4 %
Efficiency							
Total operating costs / sales	92.6 %	102.7 %	95.0 %	90.0 %	95.1 %	94.8 %	94.7 %
Sales per employee	102.0	139.0	240.6	n/a	n/a	n/a	n/a
EBITDA per employee	7.6	2.4	11.5	n/a	n/a	n/a	n/a
Balance sheet analysis							
Avg. working capital / sales	26.2 %	31.2 %	18.4 %	21.8 %	23.3 %	21.9 %	21.5 %
Inventory turnover (sales/inventory)	4.0	4.2	6.9	6.1	7.6	7.6	7.6
Trade debtors in days of sales	124.2	140.8	99.0	76.4	90.0	88.0	88.0
A/P turnover [(A/P*365)/sales]	66.4	70.3	59.1	40.2	50.0	50.0	50.0
Cash conversion cycle (days)	179.3	167.9	89.3	107.2	86.9	84.9	84.9
Cash flow analysis							
Free cash flow	-13.1	-33.4	-71.1	-55.1	-1.4	1.4	10.0
Free cash flow/sales	-4.4 %	-9.6 %	-11.0 %	-8.1 %	-0.2 %	0.2 %	1.4 %
FCF / net profit	-138.2 %	424.9 %	-835.3 %	-693.7 %	-12.4 %	11.3 %	80.5 %
Capex / depon	76.9 %	103.5 %	109.3 %	48.7 %	88.2 %	88.2 %	95.2 %
Capex / maintenance capex	0.0 %	101.7 %	100.0 %	106.7 %	106.7 %	106.7 %	0.0 %
Capex / sales	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Security							
Net debt	-39.5	-19.2	-42.0	-46.1	-28.7	-26.2	-32.4
Net Debt/EBITDA	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net debt / equity	-0.5	-0.3	-0.5	-0.4	-0.3	-0.4	-0.5
Interest cover	12.9	0.0	6.2	2.5	7.5	6.9	7.1
Dividend payout ratio	43.5 %	100.0 %	129.2 %	116.6 %	33.5 %	32.0 %	31.0 %
Asset utilisation							
Capital employed turnover	1.6	2.0	2.9	2.3	2.6	2.7	2.8
Operating assets turnover	1.9	2.5	3.7	2.7	2.9	3.0	3.3
Plant turnover	6.4	11.0	14.2	8.4	8.5	8.7	11.5
Inventory turnover (sales/inventory)	4.0	4.2	6.9	6.1	7.6	7.6	7.6
Returns							
ROCE	9.8 %	-2.5 %	7.8 %	7.5 %	6.0 %	7.3 %	7.8 %
ROE	11.9 %	-13.5 %	10.4 %	6.4 %	13.7 %	16.3 %	19.0 %
Other							
Interest paid / avg. debt	15.7 %	8.8 %	8.2 %	23.5 %	6.5 %	8.0 %	8.0 %
No. employees (average)	2953	2496	2693	0	0	0	0
Number of shares	12.2	12.2	14.0	15.4	15.4	15.4	15.4
DPS	0.3	1.7	0.8	0.6	0.3	0.3	0.3
EPS reported	0.78	-0.65	0.61	0.51	0.75	0.78	0.81
Valuation ratios							
P/BV	2.3	3.1	2.6	1.9	2.7	3.1	3.5
EV/sales	0.5	0.5	0.3	0.4	0.4	0.4	0.4
EV/EBITDA	7.1	28.5	5.4	6.3	8.0	7.7	7.2
EV/EBITA	11.2	-37.2	10.8	12.9	16.1	14.4	13.7
EV/EBIT	11.2	-37.2	10.8	12.9	16.1	14.4	13.7
EV/FCF	-12.0	-5.0	-2.4	-4.6	-191.2	204.6	27.2
Adjusted FCF yield	8.1 %	-2.4 %	10.0 %	9.1 %	5.5 %	5.6 %	5.2 %
Dividend yield	2.3 %	11.1 %	5.2 %	4.0 %	1.7 %	1.7 %	1.7 %

Source: Company data, Hauck & Aufhäuser

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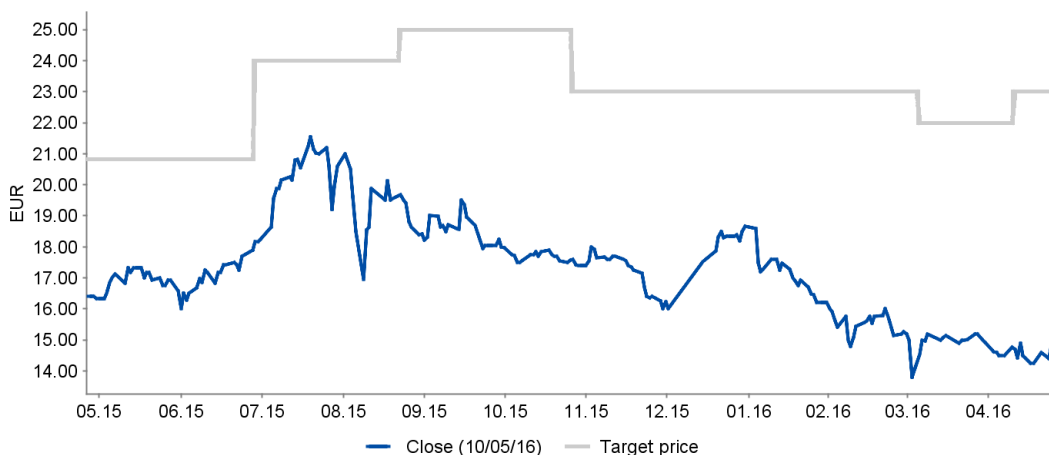
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Company	Disclosure
mutares AG	3, 5

Historical target price and rating changes for mutares AG in the last 12 months

**Price and Rating History
mutares AG as of 11/05/16**

Initiation coverage
24-March-14



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Contacts: Hauck&Aufhäuser Privatbankiers KGaA

Hauck & Aufhäuser Research

Hauck & Aufhäuser
Privatbankiers KGaA
Mittelweg 16/17

20148 Hamburg
Germany

Tel.: +49 (0) 40 414 3885 - 70
Fax: +49 (0) 40 414 3885 - 71
Email: info@ha-research.de
www.ha-research.de

Sascha Berresch, CFA
Head of Research
Tel.: +49 (0)40 414 3885 - 85
E-Mail: sascha.berresch@ha-research.de

Leonhard Bayer
Analyst
Tel.: +49 (0)40 414 3885 - 79
E-Mail: leonhard.bayer@ha-research.de

Henning Breiter
Analyst
Tel.: +49 (0)40 414 3885 - 73
E-Mail: henning.breiter@ha-research.de

Lars Dannenberg
Analyst
Tel.: +49 (0)40 414 3885 - 92
E-Mail: lars.dannenberg@ha-research.de

Nils-Peter Gehrmann
Analyst
Tel.: +49 (0)40 414 3885 - 86
E-Mail: nils-peter.gehrmann@ha-research.de

Christian Glowa
Analyst
Tel.: +49 (0)40 414 3885 - 95
E-Mail: christian.glowa@ha-research.de

Aliaksandr Halitsa
Analyst
Tel.: +49 (0)40 414 3885 - 83
E-Mail: aliaksandr.halitsa@ha-research.de

Christian Schwenkenbecher
Analyst
Tel.: +49 (0)40 414 3885 - 76
E-Mail: christian.schwenkenbecher@ha-research.de

Torben Teichler
Analyst
Tel.: +49 (0)40 414 3885 - 74
E-Mail: torben.teichler@ha-research.de

Tim Wunderlich, CFA
Analyst
Tel.: +49 (0)40 414 3885 - 81
E-Mail: tim.wunderlich@ha-research.de

Hauck & Aufhäuser Sales

Christian Alisch
Sales
Tel.: +49 (0)40 414 3885 - 99
E-Mail: christian.alisch@ha-research.de

Vincent Bischoff
Sales
Tel.: +49 (0)40 414 3885 - 88
E-Mail: vincent.bischoff@ha-research.de

Alexander Lachmann
Sales
Tel.: +41 43 497 30 23
E-Mail: alexander.lachmann@ha-research.de

Hugues Madelin
Sales
Tel.: +33 1 78 41 40 62
E-Mail: hugues.madelin@ha-research.de

Jan Neynaber
Sales
Tel.: +49 (0) 69 2161-1268
E-Mail: jan.neynaber@hauck-aufhaeuser.de

Marco Schumann
Sales
Tel.: +49 (0) 69 2161-1250
E-Mail: marco.schumann@hauck-aufhaeuser.de

Markus Weiss
Sales
Tel.: +49 (0)40 414 3885 - 89
E-Mail: markus.weiss@ha-research.de

Toby Woods
Sales
Tel.: +44 207 408 1100
E-Mail: toby.woods@ha-research.de

Hauck & Aufhäuser Sales Trading

Hauck & Aufhäuser
Privatbankiers KGaA
Mittelweg 16/17

20148 Hamburg
Germany

Tel.: +49 (0) 40 414 3885 - 75
Fax: +49 (0) 40 414 3885 - 71
Email: info@hauck-aufhaeuser.de
www.hauck-aufhaeuser.de

Mirko Brueggemann
Trading
Tel.: +49 (0)40 414 3885 75
E-Mail: mirko.brueggemann@hauck-aufhaeuser.de

Christian von Schuler
Trading
Tel.: +49 (0)40 414 3885 77
E-Mail: christian.schuler@hauck-aufhaeuser.de

Fin Schaffer
Trading
Tel.: +49 (0)40 414 3885 98
E-Mail: fin.schaffer@hauck-aufhaeuser.de

Nadia Elias
Middle-Office
Tel.: +49 40 414 388 597
nadia.elias@hauck-aufhaeuser.de

Carolin Weber
Middle-Office
Tel.: +49 (0)40 414 3885 87
E-Mail: carolin.weber@hauck-aufhaeuser.de