

Buy (old: Buy)

Price target: EUR 23.00 (old: EUR 22.00)

Price:	EUR 14.77	Next result:	Q1 10.05.16
Bloomberg:	MUX GR	Market cap:	EUR 227.9 m
Reuters:	MUXG.BE	Enterprise Value:	EUR 249.6 m

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Strong FY 2015 figures above est, North Stream on track; chg PT

Mutares released **very sound FY 2015 figures yesterday** which came in above expectations and underline that the overall portfolio is well on track. Moreover, the probability that Eupec wins the coating tender in the North Stream project has recently significantly been increased which bodes well for positive news flow.

FY 2015E sales grew soundly by 5.5% yoy to € 684m which was in-line with our estimate (H&A: € 683m). This reflects primarily the consolidation of acquired companies this year as well as solid organic growth of all major portfolio companies.

FY 2015 EBITDA grew disproportionately by 29% yoy to € 39.9m which notably exceeded our expectations (H&A: € 35.8m). This was largely a result of sound profitability improvements of major portfolio companies such as STS, Elastomer, Eupec and A+F as well as badwill releases which partly compensated for restructuring expenses at newly acquired companies.

Cash: Overall **cash flow developed strongly driving net cash to € 46m** which is broadly in line with expectations (H&A: € 52m) and reflects the profitability improvements across the portfolio as well as dowries related to newly acquired companies. This provides the company with a solid backbone to complete the restructuring of these businesses.

Dividend: **Importantly, management proposed to pay a dividend of € 0.60/share** which amounts to a total payout of € 9.3m and is broadly in line with our expectations (H&A: € 0.65/share). This **provides investors with a very attractive yield of 4%** on yesterday's share price and underscores the undemanding valuation of the stock.

NAV: **mutares' NAV at the end of December came in at a solid level of € 352m** (€ 22.80/share) and hence flat since Q3. Due to a somewhat lower activity in the pipeline business amid low oil prices Eupec's NAV came down by € 33m to € 92m. This was however offset by the consolidation of Metsä Wood which added € 13m as well as a sound increase in net cash at holding level by € 20m to € 25.5m thanks to sound dividends from more mature companies, commissions generated from restructuring companies as well as the capital increase last year.

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Y/E 31.12 (EUR m)	2011	2012	2013	2014	2015	2016E	2017E
Sales	159.3	301.2	347.0	648.1	683.8	690.3	696.5
Sales growth	25 %	89 %	15 %	87 %	6 %	1 %	1 %
EBITDA	18.5	22.4	5.9	30.9	39.9	34.0	36.4
EBIT	12.6	14.1	-4.5	15.5	19.6	17.0	19.4
Net income	8.6	9.5	-7.9	8.5	7.9	11.5	12.0
Net debt	-20.7	-39.5	-19.2	-42.0	-46.1	-28.7	-26.2
Net gearing	-39.7 %	-49.4 %	-32.9 %	-51.5 %	-37.0 %	-34.1 %	-35.4 %
Net Debt/EBITDA	0.0	0.0	0.0	0.0	0.0	0.0	0.0
EPS pro forma	0.71	0.78	-0.65	0.61	0.51	0.75	0.78
CPS	-0.43	-1.02	-2.76	-4.73	-3.90	-0.09	0.09
DPS	0.06	0.34	1.67	0.78	0.60	0.25	0.25
Dividend yield	0.4 %	2.3 %	11.3 %	5.3 %	4.1 %	1.7 %	1.7 %
Gross profit margin	55.0 %	54.0 %	41.9 %	35.5 %	33.3 %	36.5 %	36.5 %
EBITDA margin	11.6 %	7.4 %	1.7 %	4.8 %	5.8 %	4.9 %	5.2 %
EBIT margin	7.9 %	4.7 %	-1.3 %	2.4 %	2.9 %	2.5 %	2.8 %
ROCE	15.4 %	9.8 %	-2.5 %	7.8 %	7.5 %	6.0 %	7.3 %
EV/sales	1.1	0.5	0.5	0.3	0.4	0.4	0.4
EV/EBITDA	9.4	7.0	28.0	5.3	6.3	8.0	7.6
EV/EBIT	13.8	11.1	-36.6	10.7	12.7	15.9	14.2
PER	20.8	18.9	-22.8	24.4	28.7	19.8	18.9
Adjusted FCF yield	7.1 %	8.2 %	-2.4 %	10.1 %	9.2 %	5.5 %	5.7 %

Source: Company data, Hauck & Aufhäuser Close price as of: 25.04.2016



Source: Company data, Hauck & Aufhäuser

High/low 52 weeks: 21.54 / 13.81

Price/Book Ratio: 1.8

Relative performance (SDAX):

3 months -20.5 %

6 months -16.0 %

12 months -7.5 %

Changes in estimates

		Sales	EBIT	EPS
2016	old:	690.3	17.0	0.75
	Δ	-	-	-
2017	old:	696.5	19.4	0.78
	Δ	-	-	-
	old:	-	-	-
	Δ	-	-	-

Key share data:

Number of shares: (in m pcs) 15.4

Authorised capital: (in € m) 7.0

Book value per share: (in €) 8.1

Ø trading volume: (12 months) 5,400

Major shareholders:

Founders 60.0 %

Free Float 40.0 %

Company description:

mutares AG is a turnaround investor focussed on generating a return on its investment through the purchase of underperforming corporate spin offs, their operational turnaround and subsequent sale.

North Stream: In addition, the announcement of Europipe (Salzgitter) that it received the order for 44% of the pipes for the North Stream project **provides great confidence that Eupec will win the coating tender (~€ 600m sales at ~10% EBITDA margin)**. Main reasons are 1) Eupec owns the only facility at the Baltic Sea to conduct such a project, 2) it has a great reference as the sole supplier in the last project, and 3) 44% of pipes will be delivered over land directly to the German shores of the Baltic Sea.

Overall, **FY 2015 figures provide confidence that mutares' portfolio is well on track** and the dividend yield of 4% underscores the shares attractive valuation. Moreover, **news flow on North Stream should provide a good catalyst** for the stock.

BUY with a **PT of € 23** (old: € 22) based on NAV.

NAV overview	31 Dec 15 % of total	
Eupec/BSL	92,4	26%
STS Acoustics	54,1	15%
Elastomer Solutions	45,4	13%
A+F	35,1	10%
GeesinkNorba	26,7	8%
Artmadis	23,2	7%
Pixmania/Grossbill	15,4	4%
Zanders	15,1	4%
Klann Packaging	4,3	1%
FTW	1,3	0%
Norsilk (old Metsä Wood)	13,4	4%
Holding cash	25,5	7%
Total	351,9	

Source: Company data; Hauck & Aufhäuser

Financials

Profit and loss (EUR m)	2011	2012	2013	2014	2015	2016E	2017E
Net sales	159.3	301.2	347.0	648.1	683.8	690.3	696.5
<i>Sales growth</i>	24.8 %	89.1 %	15.2 %	86.8 %	5.5 %	0.9 %	0.9 %
Increase/decrease in finished goods and work-in-process	-4.6	0.1	15.2	-1.4	-28.5	0.0	0.0
Total sales	154.7	301.3	362.2	646.6	655.4	690.3	696.5
Other operating income	20.9	52.8	40.2	74.7	92.8	55.2	55.7
Material expenses	69.6	138.7	210.3	417.1	437.3	438.3	442.3
Personnel expenses	50.9	90.1	106.5	156.7	151.9	158.8	156.7
Other operating expenses	36.6	103.0	79.7	116.6	119.0	114.4	116.8
Total operating expenses	136.2	279.0	356.3	615.7	615.5	656.3	660.1
EBITDA	18.5	22.4	5.9	30.9	39.9	34.0	36.4
Depreciation	5.9	8.3	10.4	15.4	20.3	17.0	17.0
EBITA	12.6	14.1	-4.5	15.5	19.6	17.0	19.4
Amortisation of goodwill	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Amortisation of intangible assets	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Impairment charges	0.0	0.0	0.0	0.0	0.0	0.0	0.0
EBIT	12.6	14.1	-4.5	15.5	19.6	17.0	19.4
Interest income	0.1	0.2	1.0	0.1	0.2	0.6	0.6
Interest expenses	1.0	1.1	1.8	2.5	7.9	2.3	2.8
Other financial result	0.0	0.0	0.6	0.0	0.0	0.0	0.0
Financial result	-0.9	-0.9	-1.4	-2.4	-7.7	-1.6	-2.2
Recurring pretax income from continuing operations	11.7	13.2	-6.0	13.1	11.9	15.4	17.2
Extraordinary income/loss	-2.5	-2.7	-0.2	0.0	0.0	0.0	0.0
Earnings before taxes	9.2	10.5	-6.1	13.1	11.9	15.4	17.2
Taxes	0.6	1.0	1.8	4.6	5.1	3.8	5.2
Net income from continuing operations	8.6	9.5	-7.9	8.5	6.8	11.5	12.0
Result from discontinued operations (net of tax)	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net income	8.6	9.5	-7.9	8.5	6.8	11.5	12.0
Minority interest	0.0	0.0	0.0	0.0	-1.1	0.0	0.0
Net income (net of minority interest)	8.6	9.5	-7.9	8.5	7.9	11.5	12.0
Average number of shares	12.2	12.2	12.2	14.0	15.4	15.4	15.4
EPS reported	0.71	0.78	-0.65	0.61	0.51	0.75	0.78

Profit and loss (common size)	2011	2012	2013	2014	2015	2016E	2017E
Net sales	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %
Increase/decrease in finished goods and work-in-process	-2.9 %	0.0 %	4.4 %	-0.2 %	-4.2 %	0.0 %	0.0 %
Total sales	97.1 %	100.0 %	104.4 %	99.8 %	95.8 %	100.0 %	100.0 %
Other operating income	13.1 %	17.5 %	11.6 %	11.5 %	13.6 %	8.0 %	8.0 %
Material expenses	43.7 %	46.0 %	60.6 %	64.4 %	63.9 %	63.5 %	63.5 %
Personnel expenses	32.0 %	29.9 %	30.7 %	24.2 %	22.2 %	23.0 %	22.5 %
Other operating expenses	23.0 %	34.2 %	23.0 %	18.0 %	17.4 %	16.6 %	16.8 %
Total operating expenses	85.5 %	92.6 %	102.7 %	95.0 %	90.0 %	95.1 %	94.8 %
EBITDA	11.6 %	7.4 %	1.7 %	4.8 %	5.8 %	4.9 %	5.2 %
Depreciation	3.7 %	2.7 %	3.0 %	2.4 %	3.0 %	2.5 %	2.4 %
EBITA	7.9 %	4.7 %	-1.3 %	2.4 %	2.9 %	2.5 %	2.8 %
Amortisation of goodwill	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Amortisation of intangible assets	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Impairment charges	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
EBIT	7.9 %	4.7 %	-1.3 %	2.4 %	2.9 %	2.5 %	2.8 %
Interest income	0.1 %	0.1 %	0.3 %	0.0 %	0.0 %	0.1 %	0.1 %
Interest expenses	0.6 %	0.4 %	0.5 %	0.4 %	1.2 %	0.3 %	0.4 %
Other financial result	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Financial result	-0.5 %	-0.3 %	-0.4 %	-0.4 %	-1.1 %	-0.2 %	-0.3 %
Recurring pretax income from continuing operations	7.4 %	4.4 %	-1.7 %	2.0 %	1.7 %	2.2 %	2.5 %
Extraordinary income/loss	-1.6 %	-0.9 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Earnings before taxes	5.8 %	3.5 %	-1.8 %	2.0 %	1.7 %	2.2 %	2.5 %
Tax rate	6.6 %	9.3 %	-28.8 %	35.1 %	43.0 %	25.0 %	30.0 %
Net income from continuing operations	5.4 %	3.2 %	-2.3 %	1.3 %	1.0 %	1.7 %	1.7 %
Income from discontinued operations (net of tax)	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Net income	5.4 %	3.2 %	-2.3 %	1.3 %	1.0 %	1.7 %	1.7 %
Minority interest	0.0 %	0.0 %	0.0 %	0.0 %	-0.2 %	0.0 %	0.0 %
Net income (net of minority interest)	5.4 %	3.2 %	-2.3 %	1.3 %	1.2 %	1.7 %	1.7 %

Source: Company data, Hauck & Aufhäuser

Balance sheet (EUR m)	2011	2012	2013	2014	2015	2016E	2017E
Intangible assets	4.7	4.0	2.3	8.9	5.1	5.1	5.1
Property, plant and equipment	35.7	47.1	31.6	45.8	81.9	80.9	79.9
Financial assets	0.1	2.0	1.1	0.9	0.6	0.6	0.6
FIXED ASSETS	40.5	53.1	35.0	55.6	87.5	86.5	85.5
Inventories	34.8	75.7	82.5	93.9	112.1	90.8	91.6
Accounts receivable	41.2	102.5	133.9	175.8	143.2	170.2	167.9
Other current assets	9.0	15.0	32.8	0.0	0.1	0.1	0.1
Liquid assets	21.7	52.4	47.7	74.3	81.2	63.8	61.3
Deferred taxes	0.2	0.0	0.0	0.0	0.0	0.0	0.0
Deferred charges and prepaid expenses	1.1	2.6	2.1	3.4	2.7	2.8	2.8
CURRENT ASSETS	107.9	248.2	299.0	347.4	339.2	327.7	323.7
TOTAL ASSETS	148.4	301.3	334.0	403.0	426.8	414.2	409.3
SHAREHOLDERS EQUITY	52.1	79.9	58.4	81.5	124.7	84.2	74.0
MINORITY INTEREST	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Long-term debt	1.0	12.9	28.5	32.3	35.1	35.1	35.1
Provisions for pensions and similar obligations	14.6	15.4	2.1	0.0	67.8	71.2	74.7
Other provisions	25.8	84.6	85.7	107.9	73.5	77.0	77.0
Non-current liabilities	41.4	113.0	116.3	140.2	176.3	183.3	186.8
short-term liabilities to banks	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Accounts payable	23.5	54.8	66.9	104.9	75.3	94.6	95.4
Advance payments received on orders	4.1	14.3	41.8	34.2	11.8	12.8	12.8
Other liabilities (incl. from lease and rental contracts)	25.9	36.8	49.2	41.0	37.9	38.6	39.4
Deferred taxes	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Deferred income	1.4	2.6	1.5	1.2	0.7	0.8	0.8
Current liabilities	54.9	108.5	159.3	181.3	125.7	146.8	148.4
TOTAL LIABILITIES AND SHAREHOLDERS EQUITY	148.4	301.3	334.0	403.0	426.8	414.2	409.3

Balance sheet (common size)	2011	2012	2013	2014	2015	2016E	2017E
Intangible assets	3.2 %	1.3 %	0.7 %	2.2 %	1.2 %	1.2 %	1.2 %
Property, plant and equipment	24.0 %	15.6 %	9.5 %	11.4 %	19.2 %	19.5 %	19.5 %
Financial assets	0.1 %	0.6 %	0.3 %	0.2 %	0.1 %	0.1 %	0.1 %
FIXED ASSETS	27.3 %	17.6 %	10.5 %	13.8 %	20.5 %	20.9 %	20.9 %
Inventories	23.4 %	25.1 %	24.7 %	23.3 %	26.3 %	21.9 %	22.4 %
Accounts receivable	27.8 %	34.0 %	40.1 %	43.6 %	33.6 %	41.1 %	41.0 %
Other current assets	6.0 %	5.0 %	9.8 %	0.0 %	0.0 %	0.0 %	0.0 %
Liquid assets	14.6 %	17.4 %	14.3 %	18.4 %	19.0 %	15.4 %	15.0 %
Deferred taxes	0.1 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Deferred charges and prepaid expenses	0.7 %	0.9 %	0.6 %	0.9 %	0.6 %	0.7 %	0.7 %
CURRENT ASSETS	72.7 %	82.4 %	89.5 %	86.2 %	79.5 %	79.1 %	79.1 %
TOTAL ASSETS	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %
SHAREHOLDERS EQUITY	35.1 %	26.5 %	17.5 %	20.2 %	29.2 %	20.3 %	18.1 %
MINORITY INTEREST	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Long-term debt	0.7 %	4.3 %	8.5 %	8.0 %	8.2 %	8.5 %	8.6 %
Provisions for pensions and similar obligations	9.8 %	5.1 %	0.6 %	0.0 %	15.9 %	17.2 %	18.3 %
Other provisions	17.4 %	28.1 %	25.7 %	26.8 %	17.2 %	18.6 %	18.8 %
Non-current liabilities	27.9 %	37.5 %	34.8 %	34.8 %	41.3 %	44.2 %	45.6 %
short-term liabilities to banks	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Accounts payable	15.8 %	18.2 %	20.0 %	26.0 %	17.6 %	22.8 %	23.3 %
Advance payments received on orders	2.8 %	4.7 %	12.5 %	8.5 %	2.8 %	3.1 %	3.1 %
Other liabilities (incl. from lease and rental contracts)	17.4 %	12.2 %	14.7 %	10.2 %	8.9 %	9.3 %	9.6 %
Deferred taxes	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Deferred income	0.9 %	0.9 %	0.4 %	0.3 %	0.2 %	0.2 %	0.2 %
Current liabilities	37.0 %	36.0 %	47.7 %	45.0 %	29.5 %	35.4 %	36.3 %
TOTAL LIABILITIES AND SHAREHOLDERS EQUITY	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %

Source: Company data, Hauck & Aufhäuser

Cash flow statement (EUR m)	2011	2012	2013	2014	2015	2016E	2017E
Net profit/loss	8.6	9.5	-7.9	8.5	6.8	11.5	12.0
Depreciation of fixed assets (incl. leases)	5.9	8.3	10.4	15.4	20.3	17.0	17.0
Amortisation of goodwill	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Amortisation of intangible assets	0.0	3.8	0.4	0.0	0.0	0.0	0.0
Others	-9.8	-11.5	-31.2	-68.2	-100.6	-28.5	-15.0
Cash flow from operations before changes in w/c	4.7	10.0	-28.2	-44.3	-73.6	0.0	14.0
Increase/decrease in inventory	-0.8	66.1	-14.6	61.5	95.1	21.3	-0.8
Increase/decrease in accounts receivable	0.0	0.0	0.0	0.0	0.0	-27.0	2.3
Increase/decrease in accounts payable	-3.2	-80.3	20.1	-70.8	-77.3	19.3	0.9
Increase/decrease in other working capital positions	0.0	0.0	0.0	-0.9	10.5	0.0	0.0
Increase/decrease in working capital	-4.0	-14.2	5.5	-10.2	28.3	13.5	2.3
Cash flow from operating activities	0.7	-4.1	-22.7	-54.5	-45.3	13.6	16.4
CAPEX	3.9	9.0	10.7	16.6	9.8	15.0	15.0
Payments for acquisitions	0.0	0.0	0.0	-85.5	-50.9	0.0	0.0
Financial investments	0.0	0.3	0.5	0.2	0.0	0.0	0.0
Income from asset disposals	9.5	33.3	23.9	4.4	-6.5	0.0	0.0
Cash flow from investing activities	5.6	24.0	12.7	73.0	34.5	-15.0	-15.0
Cash flow before financing	6.2	19.9	-10.0	18.6	-10.8	-1.4	1.4
Increase/decrease in debt position	0.4	11.0	8.0	2.0	0.6	0.0	0.0
Purchase of own shares	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Capital measures	0.8	0.0	0.0	25.0	24.6	0.0	0.0
Dividends paid	0.2	0.7	4.1	20.3	11.0	9.3	3.9
Others	0.0	0.0	0.0	0.0	-1.5	0.0	0.0
Effects of exchange rate changes on cash	0.0	-0.2	0.0	-0.5	2.8	0.0	0.0
Cash flow from financing activities	0.9	10.3	3.9	6.6	12.6	-9.3	-3.9
Increase/decrease in liquid assets	7.2	30.0	-6.1	24.7	4.7	-10.7	-2.5
Liquid assets at end of period	21.2	51.2	45.1	69.8	74.5	63.8	61.3

Source: Company data, Hauck & Aufhäuser

Regional split (EUR m)	2011	2012	2013	2014	2015	2016E	2017E
Domestic	0.0	0.0	0.0	0.0	0.0	0.0	0.0
yoy change	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Rest of Europe	0.0	0.0	0.0	0.0	0.0	0.0	0.0
yoy change	n/a	n/a	n/a	n/a	n/a	n/a	n/a
NAFTA	0.0	0.0	0.0	0.0	0.0	0.0	0.0
yoy change	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Asia Pacific	0.0	0.0	0.0	0.0	0.0	0.0	0.0
yoy change	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Rest of world	0.0	0.0	0.0	0.0	0.0	0.0	0.0
yoy change	n/a	n/a	n/a	n/a	n/a	n/a	n/a
TTL	0.0	0.0	0.0	0.0	0.0	0.0	0.0
yoy change	n/a	n/a	n/a	n/a	n/a	n/a	n/a

Source: Company data, Hauck & Aufhäuser

Key ratios (EUR m)	2011	2012	2013	2014	2015	2016E	2017E
P&L growth analysis							
Sales growth	24.8 %	89.1 %	15.2 %	86.8 %	5.5 %	0.9 %	0.9 %
EBITDA growth	6.8 %	21.0 %	-73.6 %	424.0 %	28.9 %	-14.7 %	7.1 %
EBIT growth	16.0 %	11.6 %	-132.1 %	-443.4 %	26.4 %	-13.3 %	14.2 %
EPS growth	4.0 %	10.1 %	-182.8 %	-193.7 %	-15.1 %	45.0 %	4.6 %
Efficiency							
Total operating costs / sales	85.5 %	92.6 %	102.7 %	95.0 %	90.0 %	95.1 %	94.8 %
Sales per employee	95.1	102.0	139.0	240.6	n/a	n/a	n/a
EBITDA per employee	11.0	7.6	2.4	11.5	n/a	n/a	n/a
Balance sheet analysis							
Avg. working capital / sales	22.8 %	26.2 %	31.2 %	18.4 %	21.8 %	23.3 %	21.9 %
Inventory turnover (sales/inventory)	4.6	4.0	4.2	6.9	6.1	7.6	7.6
Trade debtors in days of sales	94.4	124.2	140.8	99.0	76.4	90.0	88.0
A/P turnover [(A/P*365)/sales]	53.9	66.4	70.3	59.1	40.2	50.0	50.0
Cash conversion cycle (days)	153.6	179.3	167.9	89.3	107.2	86.9	84.9
Cash flow analysis							
Free cash flow	-3.3	-13.1	-33.4	-71.1	-55.1	-1.4	1.4
Free cash flow/sales	-2.0 %	-4.4 %	-9.6 %	-11.0 %	-8.1 %	-0.2 %	0.2 %
FCF / net profit	-37.8 %	-138.2 %	424.9 %	-835.3 %	-693.7 %	-12.4 %	11.3 %
Capex / depre	67.2 %	76.9 %	103.5 %	109.3 %	48.7 %	88.2 %	88.2 %
Capex / maintenance capex	0.0 %	0.0 %	101.7 %	100.0 %	106.7 %	106.7 %	106.7 %
Capex / sales	2.5 %	n/a	n/a	n/a	n/a	n/a	n/a
Security							
Net debt	-20.7	-39.5	-19.2	-42.0	-46.1	-28.7	-26.2
Net Debt/EBITDA	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net debt / equity	-0.4	-0.5	-0.3	-0.5	-0.4	-0.3	-0.4
Interest cover	12.4	12.9	0.0	6.2	2.5	7.5	6.9
Dividend payout ratio	8.2 %	43.5 %	100.0 %	129.2 %	116.6 %	33.5 %	32.0 %
Asset utilisation							
Capital employed turnover	1.7	1.6	2.0	2.9	2.3	2.6	2.7
Operating assets turnover	1.9	1.9	2.5	3.7	2.7	2.9	3.0
Plant turnover	4.5	6.4	11.0	14.2	8.4	8.5	8.7
Inventory turnover (sales/inventory)	4.6	4.0	4.2	6.9	6.1	7.6	7.6
Returns							
ROCE	15.4 %	9.8 %	-2.5 %	7.8 %	7.5 %	6.0 %	7.3 %
ROE	16.6 %	11.9 %	-13.5 %	10.4 %	6.4 %	13.7 %	16.3 %
Other							
Interest paid / avg. debt	130.3 %	15.7 %	8.8 %	8.2 %	23.5 %	6.5 %	8.0 %
No. employees (average)	1674	2953	2496	2693	0	0	0
Number of shares	12.2	12.2	12.2	14.0	15.4	15.4	15.4
DPS	0.1	0.3	1.7	0.8	0.6	0.3	0.3
EPS reported	0.71	0.78	-0.65	0.61	0.51	0.75	0.78
Valuation ratios							
P/BV	3.4	2.2	3.1	2.5	1.8	2.7	3.1
EV/sales	1.1	0.5	0.5	0.3	0.4	0.4	0.4
EV/EBITDA	9.4	7.0	28.0	5.3	6.3	8.0	7.6
EV/EBITA	13.8	11.1	-36.6	10.7	12.7	15.9	14.2
EV/EBIT	13.8	11.1	-36.6	10.7	12.7	15.9	14.2
EV/FCF	-53.2	-11.8	-4.9	-2.3	-4.5	-189.2	202.5
Adjusted FCF yield	7.1 %	8.2 %	-2.4 %	10.1 %	9.2 %	5.5 %	5.7 %
Dividend yield	0.4 %	2.3 %	11.3 %	5.3 %	4.1 %	1.7 %	1.7 %

Source: Company data, Hauck & Aufhäuser

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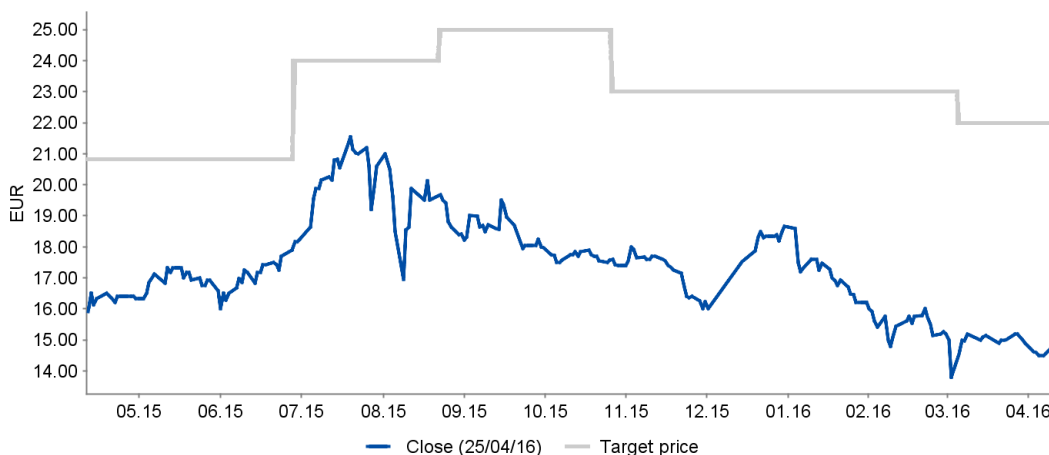
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Company	Disclosure
mutares AG	3, 5

Historical target price and rating changes for mutares AG in the last 12 months

**Price and Rating History
mutares AG as of 26/04/16**

Initiation coverage
24-March-14



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