

Buy (old: Buy)

Price target: EUR 24.00 (old: EUR 24.00)

Price: EUR 20.12 **Next result:** Q2 17.09.15
Bloomberg: MUX GR **Market cap:** EUR 282.5 m
Reuters: MUXG.BE **Enterprise Value:** EUR 264.8 m

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Torben Teichler
Analyst

torben.teichler@ha-research.de
Tel.: +49 40 414 3885 74

Strong Q2 figures driven by organic growth & operative turnaround

Mutares released preliminary Q2 figures this morning, showing sound organic growth of major portfolio companies as well as a solid sequential improvement in profitability (see next page; final Q2 17.09.15). Moreover, the final acquisition of French online retailer Grosbill provides the basis for the integration of the French online retail activities.

Q2 sales came down 2.1% yoy to € 142m (H&A: € 145m) which was however exclusively due to the retrospective deconsolidation of logistic service provider CGVL. The positive development of mutares' portfolio in general is reflected in **organic sales growth of approximately 5% yoy which was driven by all major holdings**. mutares' major portfolio companies Eupec, STS Acoustics, Elastomer as well as Geesinknorba developed particularly well and even grew by approximately 25% yoy organically.

Q2 EBITDA came in at a sound level of € 8.7m (H&A: € 7.9m) and thrived on economies of scale at all major holdings driven by the sound organic sales growth. Positively, **STS Acoustics achieved its operating turnaround earlier than expected** and for the first time contributed positively to profitability as well as cashflow. This is reflected in the **strong sequential EBITDA improvement of >100% qoq**. On a yoy comparison, the deconsolidation of CGVL (H&A: € 0.5m) as well as slightly lower badwill releases explain the 16% yoy decline.

Q2 operating EBITDA stood at around € 3.5m and equally underscores the strong sequential improvement in underlying profitability by ~50% qoq (Q1: € 2.3m). Badwill releases of c. € 14.7m largely compensated for restructuring costs of approx. € 9.5m.

Acquisitions: Moreover, mutares just **closed its takeover of French online retailer Grosbill** from the Groupe Auchan. Grosbill generates sales of around € 110m with an EBITDA of € -1m (already reflected in our model). Given the company's lean setup as well as sound w/c management, the **takeover provides a good basis for the integration of the French e-commerce activities**, in our view.

Outlook: On the back of the dynamic M&A activity in H1, management expects a **strong increase in sales in H2 2015E marking another record year for mutares**. Moreover, the company reiterated its mid-term target of € 1.8bn of sales. In addition, a **potential project win of the North Stream project by Eupec** would be a major opportunity and implies a **NPV of at least € 2.5 per share** (€ 600m sales, >10% EBIT margin, 4 years duration) which would substantially increase Eupec's exit chances.

Q2 figures underscore the **strong development of mutares' portfolio** and news on Eupec should further support the investment case. **BUY with a PT of € 24** (SOTP).

Y/E 31.12 (EUR m)	2011	2012	2013	2014	2015E	2016E	2017E
Sales	159.3	301.2	347.0	648.1	726.7	902.8	925.9
Sales growth	25 %	89 %	15 %	87 %	12 %	24 %	3 %
EBITDA	18.5	22.4	5.9	30.9	29.6	40.5	42.6
EBIT	12.6	14.1	-4.5	15.5	12.2	22.1	24.1
Net income	8.6	9.5	-7.9	8.5	8.4	15.3	15.4
Net debt	-20.7	-39.5	-19.2	-42.0	-17.6	-15.7	-17.0
Net gearing	-39.7 %	-49.4 %	-32.9 %	-51.5 %	-21.1 %	-26.0 %	-27.2 %
Net Debt/EBITDA	0.0	0.0	0.0	0.0	0.0	0.0	0.0
EPS pro forma	0.71	0.78	-0.65	0.61	0.60	1.09	1.10
CPS	-0.43	-1.02	-2.76	-4.73	-4.20	0.64	0.33
DPS	0.06	0.34	1.67	0.78	0.78	0.23	0.25
Dividend yield	0.3 %	1.7 %	8.3 %	3.9 %	3.9 %	1.2 %	1.2 %
Gross profit margin	55.0 %	54.0 %	41.9 %	35.5 %	37.0 %	53.5 %	53.5 %
EBITDA margin	11.6 %	7.4 %	1.7 %	4.8 %	4.1 %	4.5 %	4.6 %
EBIT margin	7.9 %	4.7 %	-1.3 %	2.4 %	1.7 %	2.4 %	2.6 %
ROCE	15.4 %	9.8 %	-2.5 %	7.8 %	5.4 %	10.0 %	11.3 %
EV/sales	1.5	0.7	0.7	0.4	0.4	0.3	0.3
EV/EBITDA	12.9	9.9	40.7	7.8	9.0	6.6	6.2
EV/EBIT	18.9	15.7	-53.3	15.5	21.8	12.1	11.0
PER	28.4	25.8	-31.1	33.2	33.5	18.4	18.3
Adjusted FCF yield	5.2 %	5.9 %	-1.8 %	7.1 %	4.3 %	7.0 %	7.1 %

Source: Company data, Hauck & Aufhäuser Close price as of: 02.09.2015



Source: Company data, Hauck & Aufhäuser

High/low 52 weeks: 21.54 / 11.00
Price/Book Ratio: 3.4
Relative performance (SDAX):
3 months 20.2 %
6 months 65.8 %
12 months 35.5 %

Changes in estimates

		Sales	EBIT	EPS
2015	old:	726.7	12.2	0.60
	Δ	-	-	-
2016	old:	902.8	22.1	1.09
	Δ	-	-	-
2017	old:	925.9	24.1	1.10
	Δ	-	-	-

Key share data:

Number of shares: (in m pcs) 14.0
Authorised capital: (in € m) 0.0
Book value per share: (in €) 6.0
Ø trading volume: (12 months) 560

Major shareholders:

Founders 60.0 %
Free Float 40.0 %

Company description:

mutares AG is a turnaround investor focussed on generating a return on its investment through the purchase of underperforming corporate spin offs, their operational turnaround and subsequent sale.

<i>mutares AG</i>	Q2 15	Q2 15 est	Q2 14	yoy	Q1 15	qoq	H1 15	H1 15 est	H1 14	yoy
Sales	141.7	145.0	144.8	-2.1%	169.9	-16.6%	311.6	314.9	307.5	1.3%
EBITDA	8.7	7.9	10.4	-16.0%	4.2	107.1%	12.9	12.1	10.4	24.5%
EBITDA margin	6.1%	5.4%	7.2%	-1.0 pp	2.5%	+ 3.7 pp	4.1%	3.8%	3.4%	+ 0.8 pp

Source: company data, H&A

Financials

Profit and loss (EUR m)	2011	2012	2013	2014	2015E	2016E	2017E
Net sales	159.3	301.2	347.0	648.1	726.7	902.8	925.9
Sales growth	24.8 %	89.1 %	15.2 %	86.8 %	12.1 %	24.2 %	2.6 %
Increase/decrease in finished goods and work-in-process	-4.6	0.1	15.2	-1.4	0.0	0.0	0.0
Total sales	154.7	301.3	362.2	646.6	726.7	902.8	925.9
Other operating income	20.9	52.8	40.2	74.7	58.1	63.2	64.8
Material expenses	69.6	138.7	210.3	417.1	457.8	419.8	430.5
Personnel expenses	50.9	90.1	106.5	156.7	167.1	266.3	273.1
Other operating expenses	36.6	103.0	79.7	116.6	130.3	239.4	244.4
Total operating expenses	136.2	279.0	356.3	615.7	697.2	862.4	883.3
EBITDA	18.5	22.4	5.9	30.9	29.6	40.5	42.6
Depreciation	5.9	8.3	10.4	15.4	17.4	18.4	18.5
EBITA	12.6	14.1	-4.5	15.5	12.2	22.1	24.1
Amortisation of goodwill	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Amortisation of intangible assets	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Impairment charges	0.0	0.0	0.0	0.0	0.0	0.0	0.0
EBIT	12.6	14.1	-4.5	15.5	12.2	22.1	24.1
Interest income	0.1	0.2	1.0	0.1	0.5	0.5	0.5
Interest expenses	1.0	1.1	1.8	2.5	2.1	2.1	2.6
Other financial result	0.0	0.0	0.6	0.0	0.0	0.0	0.0
Financial result	-0.9	-0.9	-1.4	-2.4	-1.6	-1.6	-2.1
Recurring pretax income from continuing operations	11.7	13.2	-6.0	13.1	10.6	20.5	22.0
Extraordinary income/loss	-2.5	-2.7	-0.2	0.0	0.0	0.0	0.0
Earnings before taxes	9.2	10.5	-6.1	13.1	10.6	20.5	22.0
Taxes	0.6	1.0	1.8	4.6	2.1	5.1	6.6
Net income from continuing operations	8.6	9.5	-7.9	8.5	8.4	15.3	15.4
Result from discontinued operations (net of tax)	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net income	8.6	9.5	-7.9	8.5	8.4	15.3	15.4
Minority interest	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net income (net of minority interest)	8.6	9.5	-7.9	8.5	8.4	15.3	15.4
Average number of shares	12.2	12.2	12.2	14.0	14.0	14.0	14.0
EPS reported	0.71	0.78	-0.65	0.61	0.60	1.09	1.10

Profit and loss (common size)	2011	2012	2013	2014	2015E	2016E	2017E
Net sales	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %
Increase/decrease in finished goods and work-in-process	-2.9 %	0.0 %	4.4 %	-0.2 %	0.0 %	0.0 %	0.0 %
Total sales	97.1 %	100.0 %	104.4 %	99.8 %	100.0 %	100.0 %	100.0 %
Other operating income	13.1 %	17.5 %	11.6 %	11.5 %	8.0 %	7.0 %	7.0 %
Material expenses	43.7 %	46.0 %	60.6 %	64.4 %	63.0 %	46.5 %	46.5 %
Personnel expenses	32.0 %	29.9 %	30.7 %	24.2 %	23.0 %	29.5 %	29.5 %
Other operating expenses	23.0 %	34.2 %	23.0 %	18.0 %	17.9 %	26.5 %	26.4 %
Total operating expenses	85.5 %	92.6 %	102.7 %	95.0 %	95.9 %	95.5 %	95.4 %
EBITDA	11.6 %	7.4 %	1.7 %	4.8 %	4.1 %	4.5 %	4.6 %
Depreciation	3.7 %	2.7 %	3.0 %	2.4 %	2.4 %	2.0 %	2.0 %
EBITA	7.9 %	4.7 %	-1.3 %	2.4 %	1.7 %	2.4 %	2.6 %
Amortisation of goodwill	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Amortisation of intangible assets	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Impairment charges	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
EBIT	7.9 %	4.7 %	-1.3 %	2.4 %	1.7 %	2.4 %	2.6 %
Interest income	0.1 %	0.1 %	0.3 %	0.0 %	0.1 %	0.1 %	0.1 %
Interest expenses	0.6 %	0.4 %	0.5 %	0.4 %	0.3 %	0.2 %	0.3 %
Other financial result	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Financial result	-0.5 %	-0.3 %	-0.4 %	-0.4 %	-0.2 %	-0.2 %	-0.2 %
Recurring pretax income from continuing operations	7.4 %	4.4 %	-1.7 %	2.0 %	1.5 %	2.3 %	2.4 %
Extraordinary income/loss	-1.6 %	-0.9 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Earnings before taxes	5.8 %	3.5 %	-1.8 %	2.0 %	1.5 %	2.3 %	2.4 %
Tax rate	6.6 %	9.3 %	-28.8 %	35.1 %	20.0 %	25.0 %	30.0 %
Net income from continuing operations	5.4 %	3.2 %	-2.3 %	1.3 %	1.2 %	1.7 %	1.7 %
Income from discontinued operations (net of tax)	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Net income	5.4 %	3.2 %	-2.3 %	1.3 %	1.2 %	1.7 %	1.7 %
Minority interest	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Net income (net of minority interest)	5.4 %	3.2 %	-2.3 %	1.3 %	1.2 %	1.7 %	1.7 %

Source: Company data, Hauck & Aufhäuser

Balance sheet (EUR m)	2011	2012	2013	2014	2015E	2016E	2017E
Intangible assets	4.7	4.0	2.3	8.9	8.9	8.9	8.9
Property, plant and equipment	35.7	47.1	31.6	45.8	64.4	62.0	59.5
Financial assets	0.1	2.0	1.1	0.9	0.9	0.9	0.9
FIXED ASSETS	40.5	53.1	35.0	55.6	74.2	71.8	69.3
Inventories	34.8	75.7	82.5	93.9	100.2	118.8	121.8
Accounts receivable	41.2	102.5	133.9	175.8	179.2	197.9	202.9
Other current assets	9.0	15.0	32.8	0.0	0.0	0.0	0.0
Liquid assets	21.7	52.4	47.7	74.3	49.9	47.9	49.3
Deferred taxes	0.2	0.0	0.0	0.0	0.0	0.0	0.0
Deferred charges and prepaid expenses	1.1	2.6	2.1	3.4	3.5	3.6	3.6
CURRENT ASSETS	107.9	248.2	299.0	347.4	332.9	368.3	377.7
TOTAL ASSETS	148.4	301.3	334.0	403.0	407.1	440.1	447.0
SHAREHOLDERS EQUITY	52.1	79.9	58.4	81.5	83.7	60.2	62.5
MINORITY INTEREST	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Long-term debt	1.0	12.9	28.5	32.3	32.3	32.3	32.3
Provisions for pensions and similar obligations	14.6	15.4	2.1	0.0	0.0	0.0	0.0
Other provisions	25.8	84.6	85.7	107.9	113.3	119.0	119.0
Non-current liabilities	41.4	113.0	116.3	140.2	145.6	151.2	151.2
short-term liabilities to banks	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Accounts payable	23.5	54.8	66.9	104.9	99.6	148.4	152.2
Advance payments received on orders	4.1	14.3	41.8	34.2	35.3	36.3	36.3
Other liabilities (incl. from lease and rental contracts)	25.9	36.8	49.2	41.0	41.8	42.6	43.5
Deferred taxes	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Deferred income	1.4	2.6	1.5	1.2	1.3	1.3	1.3
Current liabilities	54.9	108.5	159.3	181.3	177.9	228.7	233.3
TOTAL LIABILITIES AND SHAREHOLDERS EQUITY	148.4	301.3	334.0	403.0	407.1	440.1	447.0

Balance sheet (common size)	2011	2012	2013	2014	2015E	2016E	2017E
Intangible assets	3.2 %	1.3 %	0.7 %	2.2 %	2.2 %	2.0 %	2.0 %
Property, plant and equipment	24.0 %	15.6 %	9.5 %	11.4 %	15.8 %	14.1 %	13.3 %
Financial assets	0.1 %	0.6 %	0.3 %	0.2 %	0.2 %	0.2 %	0.2 %
FIXED ASSETS	27.3 %	17.6 %	10.5 %	13.8 %	18.2 %	16.3 %	15.5 %
Inventories	23.4 %	25.1 %	24.7 %	23.3 %	24.6 %	27.0 %	27.3 %
Accounts receivable	27.8 %	34.0 %	40.1 %	43.6 %	44.0 %	45.0 %	45.4 %
Other current assets	6.0 %	5.0 %	9.8 %	0.0 %	0.0 %	0.0 %	0.0 %
Liquid assets	14.6 %	17.4 %	14.3 %	18.4 %	12.3 %	10.9 %	11.0 %
Deferred taxes	0.1 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Deferred charges and prepaid expenses	0.7 %	0.9 %	0.6 %	0.9 %	0.9 %	0.8 %	0.8 %
CURRENT ASSETS	72.7 %	82.4 %	89.5 %	86.2 %	81.8 %	83.7 %	84.5 %
TOTAL ASSETS	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %
SHAREHOLDERS EQUITY	35.1 %	26.5 %	17.5 %	20.2 %	20.6 %	13.7 %	14.0 %
MINORITY INTEREST	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Long-term debt	0.7 %	4.3 %	8.5 %	8.0 %	7.9 %	7.3 %	7.2 %
Provisions for pensions and similar obligations	9.8 %	5.1 %	0.6 %	0.0 %	0.0 %	0.0 %	0.0 %
Other provisions	17.4 %	28.1 %	25.7 %	26.8 %	27.8 %	27.0 %	26.6 %
Non-current liabilities	27.9 %	37.5 %	34.8 %	34.8 %	35.8 %	34.4 %	33.8 %
short-term liabilities to banks	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Accounts payable	15.8 %	18.2 %	20.0 %	26.0 %	24.5 %	33.7 %	34.0 %
Advance payments received on orders	2.8 %	4.7 %	12.5 %	8.5 %	8.7 %	8.2 %	8.1 %
Other liabilities (incl. from lease and rental contracts)	17.4 %	12.2 %	14.7 %	10.2 %	10.3 %	9.7 %	9.7 %
Deferred taxes	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Deferred income	0.9 %	0.9 %	0.4 %	0.3 %	0.3 %	0.3 %	0.3 %
Current liabilities	37.0 %	36.0 %	47.7 %	45.0 %	43.7 %	52.0 %	52.2 %
TOTAL LIABILITIES AND SHAREHOLDERS EQUITY	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %

Source: Company data, Hauck & Aufhäuser

Cash flow statement (EUR m)	2011	2012	2013	2014	2015E	2016E	2017E
Net profit/loss	8.6	9.5	-7.9	8.5	8.4	15.3	15.4
Depreciation of fixed assets (incl. leases)	5.9	8.3	10.4	15.4	17.4	18.4	18.5
Amortisation of goodwill	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Amortisation of intangible assets	0.0	3.8	0.4	0.0	0.0	0.0	0.0
Others	-9.8	-11.5	-31.2	-68.2	-64.6	-21.3	-10.0
Cash flow from operations before changes in w/c	4.7	10.0	-28.2	-44.3	-38.8	12.4	23.9
Increase/decrease in inventory	-0.8	66.1	-14.6	61.5	-6.3	-18.6	-3.0
Increase/decrease in accounts receivable	0.0	0.0	0.0	0.0	-3.4	-18.7	-5.1
Increase/decrease in accounts payable	-3.2	-80.3	20.1	-70.8	-5.4	48.9	3.8
Increase/decrease in other working capital positions	0.0	0.0	0.0	-0.9	10.0	0.0	0.0
Increase/decrease in working capital	-4.0	-14.2	5.5	-10.2	-5.1	11.6	-4.3
Cash flow from operating activities	0.7	-4.1	-22.7	-54.5	-43.9	24.0	19.6
CAPEX	3.9	9.0	10.7	16.6	15.0	15.0	15.0
Payments for acquisitions	0.0	0.0	0.0	-85.5	-47.0	0.0	0.0
Financial investments	0.0	0.3	0.5	0.2	0.0	0.0	0.0
Income from asset disposals	9.5	33.3	23.9	4.4	3.0	0.0	0.0
Cash flow from investing activities	5.6	24.0	12.7	73.0	35.0	-15.0	-15.0
Cash flow before financing	6.2	19.9	-10.0	18.6	-8.9	9.0	4.6
Increase/decrease in debt position	0.4	11.0	8.0	2.0	0.0	0.0	0.0
Purchase of own shares	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Capital measures	0.8	0.0	0.0	25.0	0.0	0.0	0.0
Dividends paid	0.2	0.7	4.1	20.3	11.0	11.0	3.3
Others	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Effects of exchange rate changes on cash	0.0	-0.2	0.0	-0.5	0.0	0.0	0.0
Cash flow from financing activities	0.9	10.3	3.9	6.6	-11.0	-11.0	-3.3
Increase/decrease in liquid assets	7.2	30.0	-6.1	24.7	-19.9	-2.0	1.3
Liquid assets at end of period	21.2	51.2	45.1	69.8	49.9	47.9	49.3

Source: Company data, Hauck & Aufhäuser

Key ratios (EUR m)	2011	2012	2013	2014	2015E	2016E	2017E
P&L growth analysis							
Sales growth	24.8 %	89.1 %	15.2 %	86.8 %	12.1 %	24.2 %	2.6 %
EBITDA growth	6.8 %	21.0 %	-73.6 %	424.0 %	-4.5 %	37.0 %	5.3 %
EBIT growth	16.0 %	11.6 %	-132.1 %	-443.4 %	-21.6 %	81.6 %	9.2 %
EPS growth	4.0 %	10.1 %	-182.8 %	-193.7 %	-0.8 %	81.7 %	0.5 %
Efficiency							
Total operating costs / sales	85.5 %	92.6 %	102.7 %	95.0 %	95.9 %	95.5 %	95.4 %
Sales per employee	95.1	102.0	139.0	240.6	n/a	n/a	n/a
EBITDA per employee	11.0	7.6	2.4	11.5	n/a	n/a	n/a
Balance sheet analysis							
Avg. working capital / sales	22.8 %	26.2 %	31.2 %	18.4 %	18.9 %	15.3 %	14.5 %
Inventory turnover (sales/inventory)	4.6	4.0	4.2	6.9	7.3	7.6	7.6
Trade debtors in days of sales	94.4	124.2	140.8	99.0	90.0	80.0	80.0
A/P turnover [(A/P*365)/sales]	53.9	66.4	70.3	59.1	50.0	60.0	60.0
Cash conversion cycle (days)	153.6	179.3	167.9	89.3	90.5	54.3	54.3
Cash flow analysis							
Free cash flow	-3.3	-13.1	-33.4	-71.1	-58.9	9.0	4.6
Free cash flow/sales	-2.0 %	-4.4 %	-9.6 %	-11.0 %	-8.1 %	1.0 %	0.5 %
FCF / net profit	-37.8 %	-138.2 %	424.9 %	-835.3 %	-697.7 %	58.8 %	29.9 %
Capex / depre	67.2 %	76.9 %	103.5 %	109.3 %	86.2 %	81.5 %	81.1 %
Capex / maintenance capex	0.0 %	0.0 %	101.7 %	100.0 %	106.7 %	106.7 %	106.7 %
Capex / sales	2.5 %	n/a	n/a	n/a	n/a	n/a	n/a
Security							
Net debt	-20.7	-39.5	-19.2	-42.0	-17.6	-15.7	-17.0
Net Debt/EBITDA	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net debt / equity	-0.4	-0.5	-0.3	-0.5	-0.2	-0.3	-0.3
Interest cover	12.4	12.9	0.0	6.2	5.8	10.5	9.3
Dividend payout ratio	8.2 %	43.5 %	100.0 %	129.2 %	130.3 %	21.4 %	22.8 %
Asset utilisation							
Capital employed turnover	1.7	1.6	2.0	2.9	3.2	4.3	4.3
Operating assets turnover	1.9	1.9	2.5	3.7	3.5	4.7	4.7
Plant turnover	4.5	6.4	11.0	14.2	11.3	14.6	15.6
Inventory turnover (sales/inventory)	4.6	4.0	4.2	6.9	7.3	7.6	7.6
Returns							
ROCE	15.4 %	9.8 %	-2.5 %	7.8 %	5.4 %	10.0 %	11.3 %
ROE	16.6 %	11.9 %	-13.5 %	10.4 %	10.1 %	25.5 %	24.7 %
Other							
Interest paid / avg. debt	130.3 %	15.7 %	8.8 %	8.2 %	6.5 %	6.5 %	8.0 %
No. employees (average)	1674	2953	2496	2693	0	0	0
Number of shares	12.2	12.2	12.2	14.0	14.0	14.0	14.0
DPS	0.1	0.3	1.7	0.8	0.8	0.2	0.3
EPS reported	0.71	0.78	-0.65	0.61	0.60	1.09	1.10
Valuation ratios							
P/BV	4.7	3.1	4.2	3.5	3.4	4.7	4.5
EV/sales	1.5	0.7	0.7	0.4	0.4	0.3	0.3
EV/EBITDA	12.9	9.9	40.7	7.8	9.0	6.6	6.2
EV/EBITA	18.9	15.7	-53.3	15.5	21.8	12.1	11.0
EV/EBIT	18.9	15.7	-53.3	15.5	21.8	12.1	11.0
EV/FCF	-73.1	-16.8	-7.2	-3.4	-4.5	29.6	57.5
Adjusted FCF yield	5.2 %	5.9 %	-1.8 %	7.1 %	4.3 %	7.0 %	7.1 %
Dividend yield	0.3 %	1.7 %	8.3 %	3.9 %	3.9 %	1.2 %	1.2 %

Source: Company data, Hauck & Aufhäuser

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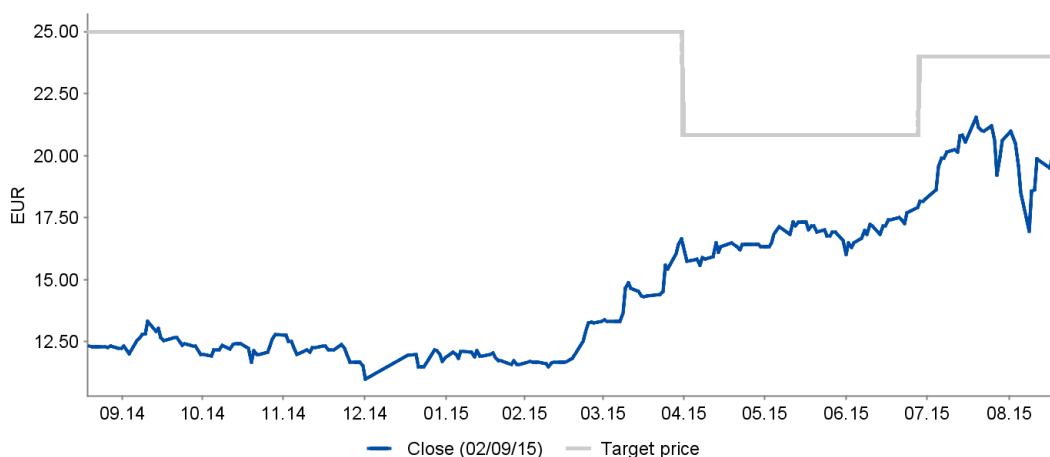
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Company	Disclosure
mutares AG	5

Historical target price and rating changes for mutares AG in the last 12 months

**Price and Rating History
mutares AG as of 03/09/15**

Initiation coverage
24-March-14



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Contacts: Hauck&Aufhäuser Privatbankiers KGaA

Hauck & Aufhäuser Research

Hauck & Aufhäuser
Privatbankiers KGaA
Mittelweg 16/17

20148 Hamburg
Germany

Tel.: +49 (0) 40 414 3885 - 70
Fax: +49 (0) 40 414 3885 - 71
Email: info@ha-research.de
www.ha-research.de

Sascha Berresch, CFA
Head of Research
Tel.: +49 (0)40 414 3885 - 85
E-Mail: sascha.berresch@ha-research.de

Leonhard Bayer
Analyst
Tel.: +49 (0)40 414 3885 - 79
E-Mail: leonhard.bayer@ha-research.de

Henning Breiter
Analyst
Tel.: +49 (0)40 414 3885 - 73
E-Mail: henning.breiter@ha-research.de

Lars Dannenberg
Analyst
Tel.: +49 (0)40 414 3885 - 92
E-Mail: lars.dannenberg@ha-research.de

Nils-Peter Gehrman
Analyst
Tel.: +49 (0)40 414 3885 - 86
E-Mail: nils-peter.gehrman@ha-research.de

Christian Glowa
Analyst
Tel.: +49 (0)40 414 3885 - 95
E-Mail: christian.glowa@ha-research.de

Christian Schwenkenbecher
Analyst
Tel.: +49 (0)40 414 3885 - 76
E-Mail: christian.schwenkenbecher@ha-research.de

Torben Teichler
Analyst
Tel.: +49 (0)40 414 3885 - 74
E-Mail: torben.teichler@ha-research.de

Tim Wunderlich, CFA
Analyst
Tel.: +49 (0)40 414 3885 - 81
E-Mail: tim.wunderlich@ha-research.de

Hauck & Aufhäuser Sales

Vincent Bischoff
Sales
Tel.: +49 (0)40 414 3885 - 88
E-Mail: vincent.bischoff@ha-research.de

Hamish Edsell, CFA
Sales
Tel.: +44 207 408 1100
E-Mail: hamish.edsell@ha-research.de

Alexander Lachmann
Sales
Tel.: +49 (0)40 414 3885 - 96
E-Mail: alexander.lachmann@ha-research.de

Hugues Madelin
Sales
Tel.: +33 1 78 41 40 62
E-Mail: hugues.madelin@ha-research.de

Marco Schumann
Sales
Tel.: +49 (0) 69 2161-1250
E-Mail: marco.schumann@hauck-aufhaeuser.de

Markus Weiss
Sales
Tel.: +49 (0)40 414 3885 - 89
E-Mail: markus.weiss@ha-research.de

Toby Woods
Sales
Tel.: +44 207 408 1100
E-Mail: toby.woods@ha-research.de

Hauck & Aufhäuser Sales Trading

Hauck & Aufhäuser
Privatbankiers KGaA
Mittelweg 16/17

20148 Hamburg
Germany

Tel.: +49 (0) 40 414 3885 - 75
Fax: +49 (0) 40 414 3885 - 71
Email: info@hauck-aufhaeuser.de
www.hauck-aufhaeuser.de

Mirko Brueggemann
Trading
Tel.: +49 (0)40 414 3885 75
E-Mail: mirko.brueggemann@hauck-aufhaeuser.de

Christian von Schuler
Trading
Tel.: +49 (0)40 414 3885 77
E-Mail: christian.schuler@hauck-aufhaeuser.de

Fin Schaffer
Trading
Tel.: +49 (0)40 414 3885 98
E-Mail: fin.schaffer@hauck-aufhaeuser.de

Nadia Elias
Middle-Office
Tel.: +49 40 414 388 597
nadia.elias@hauck-aufhaeuser.de

Carolin Weber
Middle-Office
Tel.: +49 (0)40 414 3885 87
E-Mail: carolin.weber@hauck-aufhaeuser.de